



At-a-Glance

Verso Corporation is a leading American owned and operated producer of graphic, specialty and packaging paper and market pulp.

Our Products

GRAPHIC PAPER

Our graphic paper products are designed primarily for commercial printing, advertising and marketing applications, including direct mail, catalogs, corporate collateral, books and magazines.

SPECIALTY PAPER

Verso's specialty paper products include release liner papers and label face stock for pressure sensitive, glue-applied and laminate applications.

PACKAGING PAPER

Verso produces packaging paper used in higher-end packaging and printing applications such as greeting cards, book covers, folders, labels and point-of-purchase displays.

MARKET PULP

Verso makes market pulp used in printing, writing, specialty and packaging papers, facial and toilet tissue, and paper towels.

\$1,359

MILLION IN NET SALES

1.4

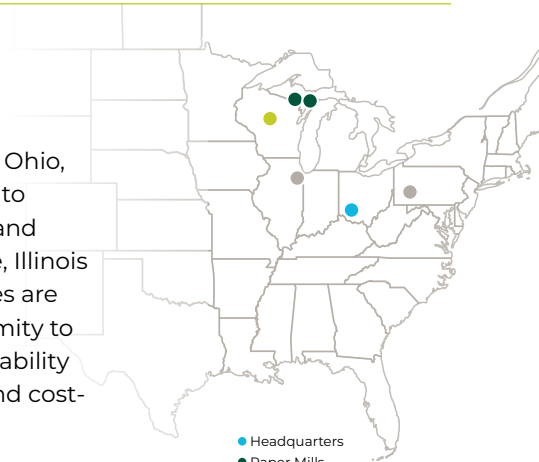
MILLION TONS OF PAPER AND MARKET PULP

1,700

EMPLOYEES NATIONWIDE

6 LOCATIONS

Verso is headquartered in Miamisburg, Ohio, with two paper mills in Michigan, a roll to sheet converting facility in Wisconsin, and two distribution centers in Sauk Village, Illinois and Bedford, Pennsylvania. Our facilities are strategically located within close proximity to major customers, which affords us the ability to deliver our products more quickly and cost-effectively.



- Headquarters
- Paper Mills
- Converting Facility
- Distribution Centers

ANNUAL PRODUCTION CAPACITY/GRADES PRODUCED

| MILL LOCATION | PRODUCT/PAPER GRADES | PAPER/MARKET PULP MACHINES | ANNUAL PRODUCTION CAPACITY (in tons) |
|------------------------------|--|----------------------------|--------------------------------------|
| Esanaba, MI | Graphic, specialty and packaging paper | 3 | 730,000 |
| Quinnesec, MI | Graphic and specialty paper, market pulp | 2 | 670,000 |
| CONVERTING FACILITY LOCATION | PRODUCT/PAPER GRADES | SHEETERS | ANNUAL CONVERTING CAPACITY (in tons) |
| Wisconsin Rapids, WI | Graphic and specialty paper | 7 | 370,000 |

Product Portfolio

GRAPHIC PAPERS

- Coated Digital
- Coated Sheets
- Coated Freesheet Web
- Coated Groundwood Web

SPECIALTY PAPERS

- Label Face Stock
- Release Liner

PACKAGING PAPERS

- SBS Paperboard/Caliper Cover

MARKET PULP

- Northern Bleached Hardwood Kraft (NBHK)

Customers

We have developed long-standing relationships with many premier customers. Our relationships with our ten largest customers average more than 20 years.

We sell our products to approximately 200 customers, which comprise approximately 1,100 end-user accounts.

Sales Channels

We sell our paper products primarily in the United States and Canada through several channels, including merchants, brokers, printers, converters and direct sales to end-users.

The majority of our paper products are delivered directly from our manufacturing facilities to the printer or converter, regardless of the sales channel. In addition, we maintain a network of distribution partners located in the West, Midwest, South and Northeast close to our customer base to provide quick delivery. The majority of our NBHK pulp is delivered to our customers' paper mills.

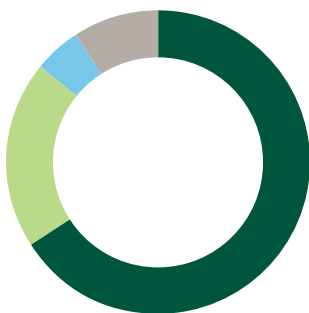


Sustainability

We are committed to operating our business in an ethical and sustainable manner that creates value for our customers, employees, communities, investors and other stakeholders. We live by these five sustainability principles:

- Procure wood only from sustainably managed forests
- Continue to improve the environmental and safety performance of our operations
- Develop innovative products that provide both economic and environmental benefit
- Partner with customers and other important stakeholders on sustainability issues
- Continue to evaluate and report progress toward our sustainability goals

2020 Revenue by Product Area



- 66% Graphic Papers
- 20% Specialty Papers
- 5% Packaging Papers
- 9% Market Pulp

2020 Revenue by Sales Channel



- 47% Merchants/Brokers
- 35% End-Users
- 18% Printers



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NOTE: All data is for the full year ended December 31, 2020 unless otherwise noted.

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