



# Freight Policy



Updated: June 2016

## **Freight Policy**

### **Freight Terms**

All orders shipping from Verso Corporation mills or warehouses are shipped F.O.B. Origin. Title of the products passes to the customer when the carrier is in receipt of the shipment at our dock.

### **Freight Charges**

Verso reserves the right to select the most cost effective transportation mode and carrier for shipping the products, and to charge the customer for freight in addition to the price of the product. The freight charges for products are set forth in the Freight Charge Table published on the Verso web site at [www.versoco.com](http://www.versoco.com). The freight charges indicated on the order acknowledgement will be subject to change if the customer changes the destination, grade, basis weight, quantity, ship mode or delivery/ship date.

### **Order Expediting**

Order expediting will be subject to equipment availability, and the customer will be responsible for any additional freight expense.

### **Shipping/Delivery**

Any advance information as to the shipping or delivery date provided in the order acknowledgement will be an approximation, based on Verso's judgment at the time.

Orders may be comprised of multiple items, but must ship from a single mill or single warehouse to a single destination. Web and sheet products cannot be combined to ship together by intermodal or rail. Rail shipments for sheet orders are not available.

Verso will use commercially reasonable efforts to ship products so that they are delivered to the customer's locations within the requested period of delivery dates set forth in the order acknowledgment or, in the event of a delay, as soon as practicable thereafter. Verso will not be responsible for any detention and demurrage charges arising from or relating to the shipment or delivery of the products.

### **Freight Charges**

Freight charges will apply to orders that ship from a single shipping point (mill, warehouse, etc.) to a single destination within the continental United States or Canada.

## **Additional Information**

Orders must be placed with sufficient lead time, as determined by Verso, to accommodate the requested delivery date utilizing the requested ship mode. For any order that does not meet this criteria, please call Verso at 800-258-8852 for the freight charges.

Refer to the attached FREIGHT CHARGE TABLE for the dollar amounts by product, quantity, ship mode and destination state.

Verso may make future changes to the Freight Policy or Freight Charges at any time without notice.

## U.S. Freight Charge Tables

Effective with orders entered on or after March 2, 2015.  
 Refer to Verso's Freight Policy at [www.versoco.com](http://www.versoco.com).

|  |                         | Web Sheeter Rolls  |   |  | Sheets   |  |
|--|-------------------------|--|---|--|--|--|
|  |                         | LTL<br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT (US\$) | TL<br>Orders<br>42,500#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) | Rail<br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) | LTL<br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT (US\$) | TL<br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT (US\$) |
| <b>Verso Corporation<br/>Freight Charge Table<br/>Coated and Uncoated<br/>US\$\$</b> | <b>East</b>             |  |   |  |  |  |
|  | CT                      | \$2.86   | \$0.79  | \$0  | \$2.86   | \$0  |
|  | DE                      | \$2.69   | \$0.92  | \$0  | \$2.69   | \$0  |
|  | District of<br>Columbia | \$2.69   | \$0.79  | \$0  | \$2.69   | \$0  |
|  | ME                      | \$3.00   | \$1.51  | \$0  | \$3.00   | \$0  |
|  | MD                      | \$2.69   | \$0.79  | \$0  | \$2.69   | \$0  |
|  | MA                      | \$2.98   | \$1.31  | \$0  | \$2.98   | \$0  |
|  | NH                      | \$3.00   | \$1.66  | \$0  | \$3.00   | \$0  |
|  | NJ                      | \$2.75   | \$0.79  | \$0  | \$2.75   | \$0  |
|  | NY                      | \$2.54   | \$0.79  | \$0  | \$2.54   | \$0  |
|  | PA                      | \$2.54   | \$0.76  | \$0  | \$2.54   | \$0  |
|  | RI                      | \$2.98   | \$1.25  | \$0  | \$2.98   | \$0  |
|  | VT                      | \$3.00   | \$1.70  | \$0  | \$3.00   | \$0  |
|  | VA                      | \$2.68   | \$0.76  | \$0  | \$2.68   | \$0  |
| WV   | \$2.22                  | \$0.76   | \$0   | \$2.22   | \$0  |  |
| <b>Midwest</b>   |                         |  |   |  |  |  |
| IL   | \$1.58                  | \$0.54   | \$0   | \$1.58   | \$0  |  |
| IN   | \$1.99                  | \$0.62   | \$0   | \$1.99   | \$0  |  |
| IA   | \$2.24                  | \$0.68   | \$0   | \$2.24   | \$0  |  |
| KS   | \$3.00                  | \$0.79   | \$0.11  | \$3.00   | \$0  |  |
| KY   | \$2.20                  | \$0.67   | \$0   | \$2.20   | \$0  |  |
| MI   | \$2.01                  | \$0.55   | \$0   | \$2.01   | \$0  |  |
| MN   | \$1.70                  | \$0.65   | \$0   | \$1.70   | \$0  |  |
| MO   | \$2.34                  | \$0.70   | \$0   | \$2.34   | \$0  |  |
| NE   | \$3.00                  | \$0.79   | \$0   | \$3.00   | \$0  |  |
| ND   | \$4.41                  | \$1.35   | \$0   | \$4.41   | \$0  |  |
| OH   | \$1.88                  | \$0.60   | \$0   | \$1.88   | \$0  |  |
| SD   | \$3.27                  | \$0.79   | \$0.23  | \$3.27   | \$0  |  |
| WI   | \$1.55                  | \$0.52   | \$0   | \$1.55   | \$0  |  |

|              |    | Web Sheeter Rolls  |   |  | Sheets   |  |
|--------------|----|--|---|--|--|--|
|              |    | LTL<br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT (US\$) | TL<br>Orders<br>42,500#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) | Rail<br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) | LTL<br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT (US\$) | TL<br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT (US\$) |
| <b>South</b> | AL | \$2.76   | \$0.79  | \$0  | \$2.76   | \$0  |
|              | AR | \$2.82   | \$0.79  | \$0  | \$2.82   | \$0  |
|              | FL | \$4.62   | \$2.64  | \$0.07   | \$4.62   | \$0  |
|              | GA | \$2.80   | \$0.79  | \$0  | \$2.80   | \$0  |
|              | LA | \$3.64   | \$1.22  | \$0  | \$3.64   | \$0  |
|              | MS | \$2.76   | \$0.79  | \$0  | \$2.76   | \$0  |
|              | NC | \$2.73   | \$0.76  | \$0  | \$2.73   | \$0  |
|              | SC | \$3.04   | \$0.78  | \$0  | \$3.04   | \$0  |
|              | TN | \$2.37   | \$0.73  | \$0  | \$2.37   | \$0  |
| <b>West</b>  | AK | \$18.43  | \$9.85  | \$4.87   | \$18.43  | \$9.85   |
|              | AZ | \$8.72   | \$3.97  | \$0.75   | \$8.72   | \$0  |
|              | CA | \$10.86  | \$3.87  | \$0.75   | \$10.86  | \$0  |
|              | CO | \$3.44   | \$2.19  | \$0  | \$3.44   | \$0  |
|              | HI | CALL   | CALL  | CALL   | CALL   | \$0  |
|              | ID | \$6.53   | \$2.90  | \$0.54   | \$6.53   | \$0  |
|              | MT | \$6.53   | \$3.10  | \$0.75   | \$6.53   | \$0  |
|              | NV | \$8.93   | \$3.45  | \$0.75   | \$8.93   | \$0  |
|              | NM | \$6.21   | \$4.83  | \$0.19   | \$6.21   | \$0  |
|              | OK | \$4.18   | \$0.89  | \$0.09   | \$4.18   | \$0  |
|              | OR | \$11.11  | \$3.78  | \$0.60   | \$11.11  | \$0  |
|              | TX | \$4.18   | \$1.70  | \$0  | \$4.18   | \$0  |
|              | UT | \$8.52   | \$4.08  | \$0.75   | \$8.52   | \$0  |
|              | WA | \$11.11  | \$3.94  | \$0.75   | \$11.11  | \$0  |
|              | WY | \$6.60   | \$3.82  | \$0.75   | \$6.60   | \$0  |

Please call for Intermodal freight charges.

|                |                         | Web Sheeter Rolls  |   |  |
|----------------|-------------------------|--|---|--|
|                |                         | LTL<br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT (US\$) | TL<br>Orders<br>42,500#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) | Rail<br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT<br>(US\$) |
| <b>East</b>    | CT                      | \$3.15   | \$1.38  | \$0.74   |
|                | DE                      | \$2.24   | \$1.14  | \$0.65   |
|                | District of<br>Columbia | \$3.89   | \$1.39  | \$0.74   |
|                | ME                      | \$3.28   | \$1.55  | \$0.87   |
|                | MD                      | \$3.87   | \$1.62  | \$0.91   |
|                | MA                      | \$3.16   | \$1.25  | \$0.73   |
|                | NH                      | \$2.83   | \$2.13  | \$0.72   |
|                | NJ                      | \$1.61   | \$0.56  | \$0.40   |
|                | NY                      | \$3.20   | \$1.25  | \$0.65   |
|                | PA                      | \$4.18   | \$1.35  | \$0.73   |
|                | RI                      | \$3.16   | \$1.25  | \$0.73   |
|                | VT                      | \$3.53   | \$1.41  | \$0.72   |
|                | VA                      | \$2.58   | \$1.01  | \$0.61   |
| WV             | \$3.38                  | \$1.45   | \$0.85  |  |
| <b>Midwest</b> | IL                      | \$0.75   | \$0   | \$0  |
|                | IN                      | \$0.75   | \$0   | \$0  |
|                | IA                      | \$0.74   | \$0   | \$0  |
|                | KS                      | \$4.63   | \$2.24  | \$0.73   |
|                | KY                      | \$2.95   | \$1.13  | \$0.65   |
|                | MI                      | \$2.90   | \$0.94  | \$0.40   |
|                | MN                      | \$0.75   | \$0   | \$0  |
|                | MO                      | \$0.74   | \$0.56  | \$0.40   |
|                | NE                      | \$7.41   | \$4.33  | \$0.67   |
|                | ND                      | CALL   | CALL  | CALL   |
|                | OH                      | \$2.66   | \$0.76  | \$0.40   |
|                | SD                      | CALL   | CALL  | CALL   |
|                | WI                      | \$0.75   | \$0   | \$0  |

|              |    | <b>Web Sheeter Rolls</b>  |   |  |
|--------------|----|---|---|--|
|              |    | <b>LTL</b><br>Orders<br>between<br>5,000 and<br>42,500#<br>Freight<br>Charge per<br>CWT <b>(US\$)</b> | <b>TL</b><br>Orders<br>42,500#<br>or greater<br>Freight<br>Charge per<br>CWT<br><b>(US\$)</b> | <b>Rail</b><br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT<br><b>(US\$)</b> |
| <b>South</b> | AL | \$5.84  | \$3.15  | \$1.06   |
|              | AR | \$2.31  | \$1.19  | \$0.92   |
|              | FL | \$6.05  | \$3.90  | \$0.89   |
|              | GA | \$4.59  | \$2.21  | \$0.91   |
|              | LA | \$3.96  | \$3.04  | \$1.28   |
|              | MS | \$2.86  | \$2.25  | \$1.01   |
|              | NC | \$1.66  | \$1.25  | \$0.69   |
|              | SC | \$4.15  | \$1.88  | \$0.66   |
|              | TN | \$3.47  | \$1.37  | \$0.75   |
| <b>West</b>  | AK | \$18.43   | \$9.85  | \$4.87   |
|              | AZ | \$7.82  | \$5.98  | \$2.26   |
|              | CA | \$10.08   | \$6.34  | \$1.02   |
|              | CO | \$3.15  | \$2.06  | \$0.96   |
|              | HI | CALL  | CALL  | CALL   |
|              | ID | CALL  | CALL  | CALL   |
|              | MT | CALL  | CALL  | CALL   |
|              | NV | \$7.82  | \$2.65  | \$0.92   |
|              | NM | CALL  | CALL  | CALL   |
|              | OK | \$2.17  | \$1.15  | \$0.62   |
|              | OR | \$6.39  | \$4.90  | \$1.91   |
|              | TX | \$6.41  | \$4.64  | \$1.13   |
|              | UT | \$5.37  | \$3.43  | \$1.41   |
|              | WA | \$5.21  | \$3.94  | \$1.73   |
|              | WY | CALL  | CALL  | CALL   |

Please call for Intermodal freight charges.

## Canadian/Mexican Freight Charge Tables

Effective with orders entered on or after July 1, 2016  
 Refer to Verso's Freight Policy at [www.versoco.com](http://www.versoco.com).

| <b>Verso Corporation<br/>Freight Charge Table<br/>Coated and Uncoated<br/>US\$\$</b> | <b>Web Sheeter Rolls</b>   |  |   | <b>Sheets</b>  |  |
|--|--|--|---|--|--|
|  | <b>LTL</b><br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>Rail</b><br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>LTL</b><br>Orders<br>between<br>5,000# and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) |
| Alberta*   | \$7.30   | \$7.30   | \$0.75  | \$7.30   | \$7.30   |
| British Columbia*  | \$8.80   | \$8.80   | \$0.75  | \$8.80   | \$8.80   |
| Manitoba   | \$3.20   | \$1.57   | \$0.58  | \$3.20   | \$0  |
| New Brunswick  | \$2.69   | \$1.28   | \$0   | \$2.69   | \$0  |
| Newfoundland   | \$3.28   | \$2.00   | \$0.75  | \$3.28   | \$0  |
| Nova Scotia  | \$2.97   | \$1.32   | \$0   | \$2.97   | \$0  |
| Ontario  | \$2.51   | \$0.95   | \$0   | \$2.51   | \$0  |
| PEI  | \$2.69   | \$1.32   | \$0   | \$2.69   | \$0  |
| Quebec   | \$2.51   | \$0.95   | \$0   | \$2.51   | \$0  |
| Saskatchewan   | \$3.77   | \$1.84   | \$0.75  | \$3.77   | \$0  |
| Mexico   | \$6.54   | \$3.74   | \$2.47  | \$6.54   | \$3.74   |

Please call for Intermodal freight charges.

\*10,000 lb. minimum order for sheets and web to Alberta and British Columbia.

| <b>Verso Corporation<br/>Freight Charge Table<br/>Coated and Uncoated<br/>CD\$\$</b> | <b>Web Sheeter Rolls</b>  |  |   | <b>Sheets</b>   |  |
|--|---|--|---|---|--|
|  | <b>LTL</b><br>Orders<br>between<br>5,000 and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>Rail</b><br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>LTL</b><br>Orders<br>between<br>5,000 and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) |
| Alberta*   | \$9.40  | \$9.40   | \$0.97  | \$9.40  | \$9.40   |
| British Columbia*  | \$11.33   | \$11.33  | \$0.97  | \$11.33   | \$11.33  |
| Manitoba   | \$4.12  | \$2.02   | \$0.75  | \$4.12  | \$0  |
| New Brunswick  | \$3.46  | \$1.65   | \$0   | \$3.46  | \$0  |
| Newfoundland   | \$4.22  | \$2.58   | \$0.97  | \$4.22  | \$0  |
| Nova Scotia  | \$3.82  | \$1.70   | \$0   | \$3.82  | \$0  |
| Ontario  | \$3.23  | \$1.22   | \$0   | \$3.23  | \$0  |
| PEI  | \$3.46  | \$1.70   | \$0   | \$3.46  | \$0  |
| Quebec   | \$3.23  | \$1.22   | \$0   | \$3.23  | \$0  |
| Saskatchewan   | \$4.85  | \$2.37   | \$0.97  | \$4.85  | \$0  |

Please call for Intermodal freight charges.

\*10,000 lb. minimum order for sheets and web to Alberta and British Columbia.



| <b>Verso® Corporation<br/>Freight Charge Table<br/>Supercalendered<br/>US\$\$</b> | <b>Web Sheeter Rolls</b>  |  |   |
|---|---|--|---|
|   | <b>LTL</b><br>Orders<br>between<br>5,000 and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) | <b>Rail</b><br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT ( <b>US\$</b> ) |
| Alberta   | \$7.30  | \$5.67   | \$0.75  |
| British Columbia  | \$6.39  | \$4.90   | \$1.91  |
| Manitoba  | \$6.39  | \$4.90   | \$1.91  |
| New Brunswick   | \$4.26  | \$1.98   | \$0.88  |
| Newfoundland  | \$6.24  | \$4.05   | \$1.67  |
| Nova Scotia   | \$4.26  | \$1.98   | \$0.88  |
| Ontario   | \$4.18  | \$1.86   | \$0.81  |
| PEI   | \$6.24  | \$4.05   | \$1.67  |
| Quebec  | \$4.26  | \$1.98   | \$0.88  |
| Saskatchewan  | \$6.39  | \$4.90   | \$1.91  |

| <b>Verso® Corporation<br/>Freight Charge Table<br/>Supercalendered<br/>CD\$\$</b> | <b>Web Sheeter Rolls</b>  |  |   |
|---|---|--|---|
|   | <b>LTL</b><br>Orders<br>between<br>5,000 and<br>42,500#<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>TL</b><br>Orders<br>42,500# or<br>greater<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) | <b>Rail</b><br>Orders<br>160,000#<br>or greater<br>Freight<br>Charge per<br>CWT ( <b>CD\$</b> ) |
| Alberta   | \$9.40  | \$7.30   | \$0.97  |
| British Columbia  | \$8.23  | \$6.31   | \$2.46  |
| Manitoba  | \$8.23  | \$6.31   | \$2.46  |
| New Brunswick   | \$5.49  | \$2.55   | \$1.13  |
| Newfoundland  | \$8.03  | \$5.21   | \$2.15  |
| Nova Scotia   | \$5.49  | \$2.55   | \$1.13  |
| Ontario   | \$5.38  | \$2.39   | \$1.04  |
| PEI   | \$8.03  | \$5.21   | \$2.15  |
| Quebec  | \$5.49  | \$2.55   | \$1.13  |
| Saskatchewan  | \$8.23  | \$6.31   | \$2.46  |

